



The MENA region includes many of the most energy-advantaged countries in the world. While each of these nations shares of vast potential for solar energy, each has its own unique solar business model and cultural identity.

The Solar GCC Alliance exists to encourage each of its affiliate countries to pursue independent solar development, while simultaneously providing an infrastructure for international collaboration. The Solar GCC Alliance is meant to serve as an online platform, providing members a digital venue to gain information about the solar markets across the region, and the ability to connect with relevant stakeholders across the GCC solar value chain. Affiliate countries include Saudi Arabia, UAE, Oman, Qatar, Kuwait, Bahrain, Morocco and Jordan.

#### **Local Champions:**

Our aim is to identify local sponsors in each country that can assist in the development of an active organization. The Solar GCC Alliance is currently forming affiliates in Saudi Arabia, United Arab Emirates, Oman, Kuwait, Qatar, Bahrain, Morocco and Jordan. We encourage businesses, governments, utilities, and academic institutions in affiliate nations and the international community to join us in our efforts and make the solar potential of the MENA region a reality

#### **The Solar GCC Alliance is for:**

- ◆ Large companies looking to expand their presence
- ◆ SMEs looking for break into the GCC markets
- ◆ Individuals curious about market developments across the region

**Benefits:**

- ◆ Exposure across all affiliate extranet websites
- ◆ Access to Solar GCC Alliance newsletters and member-only reports
- ◆ Exclusive invitations to Solar GCC Alliance/affiliate country events
- ◆ Ability to utilize Solar GCC Alliance logo
- ◆ Featured company logo on Solar GCC Alliance website and event materials
- ◆ Complimentary online job postings on the Solar GCC Alliance website

Contact us:

[info@solargcc.com](mailto:info@solargcc.com)

**Membership Packages**

Package	Cost (USD)	Saudi Riyal	Emirati Dirham	Omani Rial	Qatar Rial	Kuwait Dinar	Bahrain Dinar	Jordanian Dinar	Moroccan Dirham
Founding Member	USD 5,600	21,000	20,550	2,100	20,300	1,500	2,100	3964.8	46,160
Partner Member	USD 4,000	15,000	14,600	1,540	14,500	1,100	1,500	2,832	32,971
Corporate Member	USD 2,666	10,000	9,700	1,000	9,700	750	1,000	1,887	21,975
*Additional Premium Solar GCC Alliance	USD 1,500	5,600	5,500	5,400	5,400	420	560	1062	12,364

**Solar GCC Alliance Associate Membership:** *Host Membership to one affiliate country in addition to Associate Membership to all other Solar GCC Countries*

*Note: Solar GCC Alliance membership is included in the Founding Member plan.*



## **Membership Benefits**

Solar GCC Alliance can help your business expand in the MENA region by providing you with market insight and networking opportunities with industry leaders. As a Solar GCC Alliance member, you will receive critical news update, access to regional solar R&D reports and market assessments, invaluable partnership opportunities, powerful advocacy and discounts to selected conferences and forums.

### **Critical News**

As the voice of the solar industry in the MENA region, Solar GCC Alliance serves a portal for information and data about renewable energy incentives, climate change, emerging solar technology and more. Members are the first to learn the latest industry news in our monthly e-newsletter and free member webinars.

### **Access to R&D and market assessment reports**

Member companies and partnering associations can publish their reports and link to the member website, giving members access to a selection of market data. Key reports or assessments undertaken by external parties, which are available online, will be linked to the member website, creating a R&D and market assessment focal point.

### **Partnership Opportunities**

As a member, you will be privy to the frequent inquiries the organization receives from potential customers, investors, distributors and suppliers. Solar GCC members also qualify for an optional listing in the Solar GCC Directory, helping businesses find your company. Additionally, Solar GCC members can find new customers and network by posting information about their products and services (or the products and services they are seeking) to the Solar GCC online B2B network. Solar GCC members will be able to access other Solar GCC members - only extranet database.

### **Powerful Advocacy**

Solar GCC Alliance represents the business interest of solar companies in the MENA region by working closely with policymakers, stakeholders and opinion leaders. Solar GCC Alliance's focused outreach efforts allow us to provide breaking news and information to our members to give you an edge over your competitors.

### **Discounts**

Solar GCC members will receive discounts on regional conferences, as negotiated with event organizers. Other discounts include significant savings on industry reports and third party services such as hotel and car rentals

### Membership Application Form

Please fill out the section below as you wish to appear in the membership directory- Please find the wire transfer details on page 7.

<p><b>Select Base Country</b></p> <p>Note: Solar GCC Associate Membership is included in the Founding Member plan</p>	<p>( ) Saudi Arabia (SASIA)          ( ) United Arab Emirates (ESIA)          ( ) Kuwait (KSIA)          ( ) Oman (OSIA)          ( ) Jordan (JSIA)          ( ) Morocco (MSIA)          ( ) Bahrain (BSIA)          ( ) Qatar (QSIA)</p>
<p><b>Country membership type</b></p>	<p>( ) Founding Member - USD 5,600          ( ) Partner Member - USD 4,000          ( ) Corporate Member - USD 2,666</p>
<p><b>Solar GCC Associate Member</b></p>	<p>( ) Host Membership to one affiliate country plus Associate Membership to all other Solar GCC Alliance affiliate countries - USD 1,500</p>
<p><b>Company Type</b></p>	
<p><b>Address</b></p>	
<p><b>1st Solar GCC Alliance member</b></p>	
<p><b>Position</b></p>	
<p><b>Email</b></p>	
<p><b>Telephone</b></p>	
<p><b>URL</b></p>	
<p><b>Additional Solar GCC member</b></p>	
<p><b>Position</b></p>	
<p><b>Email</b></p>	
<p><b>Telephone</b></p>	
<p><b>Date:</b></p>	<p><b>Signature:</b></p>

## Code of Conduct

All members of the Solar GCC Alliance agree to strengthen efforts to counter bribery and corruption on the bases of zero-tolerance policy towards bribery and corruption.

This code of conduct (code) refers to the PACI principles as laid down in the World Economic Forum agreement “Partnering against Corruption-Principles for Countering Bribery”. All members of Solar GCC Alliance adhere to these principles. This adherence is expressed by signing this document.

1. Each member will respect the code and abide by it whenever doing business. Each member will either implement anti-bribery and anti-corruption practices corresponding to the Principles or use them to benchmark and improve existing programs. Each member is however, free to apply stricter principles for his or her own organization.
2. If a member obtains knowledge about an actual or potential infringement of the Principles by another member (which includes any of its employees), it will take appropriate steps such as communicating this knowledge to the other member to give in the opportunity to deal with the alleged infringement.
3. Members will meet at least once a year and review the experience with the Principles and consider any changes which occurred in the meantime or are desirable. The cooperation of all members and any possible exchange of information between them in connection with this initiative is limited to the scope of this Code.
4. All disputes in connection with this initiative, which cannot be settled between the members, shall be submitted to a Steering Committee. The ruling of the Steering Committee shall be final and binding upon the members.
5. In an event a member asserts that a material breach has occurred, it may request the expulsion of the member who breached the Code “Defaulting Party”. If the occurrence of a material breach is contested by the affected member, either member may at any time submit the dispute to the Steering Committee then decides if a material breach has occurred and if the member will be expelled.
6. The expulsion of the Defaulting Party shall continue unless the Defaulting Party can prove that it has remedied the failures in its internal procedures and ensures that further transgressions will not occur.
7. The right to expel the Defaulting Party shall continue unless the Defaulting Party shall be the sole and exclusive remedy for the other members regarding the material breach of the Code.
8. This initiative shall be governed by the substantive law of the law of the host country.
9. If this application is accepted, we agree to pay the membership fee as listed above. We hereby agree to abide by the Association Constitution and Bylaws of the Solar GCC Alliance.

### Read and Understood

**Signature:** \_\_\_\_\_

**Company:** \_\_\_\_\_

**Name:** \_\_\_\_\_

**Date:** \_\_\_\_\_

## Membership Packages

Solar GCC Alliance membership structure consists of three packages. Each package offers tools which can be used to promote your company's services and receive greater access to commercial opportunities in the Middle East region growing solar market.

Package	Cost	Benefits
Founding Member	USD 5,600	<ul style="list-style-type: none"> <li>• Special distinction of Founding Membership</li> <li>• Ability to display Solar GCC Founder logo on all marketing collateral, including online and print</li> <li>• 2 allotted representatives to steering committees</li> <li>• Up to 4 complimentary tickets for all Solar GCC events</li> <li>• Featured company logo on Solar GCC website and event material</li> <li>• Access to inquiries related to relevant industry and /or product offering</li> <li>• Complimentary online job postings on Solar GCC website</li> <li>• Ability to utilize Solar GCC Alliance Founder Member logo</li> <li>• Priority access to Solar GCC negotiated complimentary tickets to conferences</li> <li>• Access to Solar GCC negotiated discounts to third party events</li> <li>• <b>Automatic enrolment into all Solar GCC Alliance affiliated countries</b></li> </ul>
Partner Member	USD 4,000	<ul style="list-style-type: none"> <li>• Up to 4 members</li> <li>• 2 allotted representatives to steering committees</li> <li>• Up to 4 complimentary tickets for all Solar GCC events</li> <li>• Featured company logo on Solar GCC website</li> <li>• Access to inquiries related to relevant industry and /or product offering</li> <li>• Complimentary online job postings on Solar GCC website</li> <li>• Ability to utilize Solar GCC Alliance Partner Member logo</li> <li>• Priority access to Solar GCC negotiated complimentary tickets to conferences</li> <li>• Access to Solar GCC negotiated discounts to third party events</li> </ul>
Corporate Member	USD 2,666	<ul style="list-style-type: none"> <li>• Up to 2 members</li> <li>• 1 allotted representative to steering committees</li> <li>• Up to 2 complimentary tickets for all Solar GCC events</li> <li>• Small featured company logo on Solar GCC website</li> <li>• Access to inquiries related to relevant industry and /or product offering</li> <li>• 50% discount on online job postings on Solar GCC website</li> <li>• Ability to utilize Solar GCC Alliance Corporate Member logo</li> <li>• Access to Solar GCC negotiated discounts to third party events</li> </ul>
Associate Member	USD 1,500	<ul style="list-style-type: none"> <li>• As part of our mission to encourage collaboration in the development of the solar industry across the region, Solar GCC is offering an additional membership add on which includes access to all 8 affiliated countries</li> <li>• Ability to utilize Solar GCC logo</li> <li>• listing in the Solar GCC Company directory</li> </ul>



**Wire Transfer Details:**

Accounts are opened in the name of E.S.I.A. FZE  
Solar GCC- USD Account  
Mashreq Bank  
Dubai Internet City Branch (DIC Branch)  
Dubai, UAE  
Acct No: 019100056116 - SME Value Account  
IBAN: AE840330000019100056116

After the payment is remitted, please email the copy of the receipt to [info@solargcc.com](mailto:info@solargcc.com)  
If you have any questions regarding these membership packages, Please do not hesitate to contact us at [info@solargcc.com](mailto:info@solargcc.com)  
Please return completed application to [membership@solargcc.com](mailto:membership@solargcc.com)

**Solar GCC Alliance**  
**P.O.Box 1611**  
**Ras Al Khaimah**  
**United Arab Emirates**

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**Linkedin: Solar GCC**



# Solar GCC Alliance

شركاء الطاقة الشمسية في الخليج



[www.solargcc.com](http://www.solargcc.com)

